YEAR 5
Plan for the Future

30. _____

29. _____

28. Creating a Financial Sustainability Action Plan

27. Initiate regular performance monitoring

26. Review funds for potential needed investments

25. _____

24. _____

23. Reviewing tariff structure

YEAR 4
Expand, If Possible

22. Employing more staff

21. Consider drilling a new borehole

20. _____

19. _____

18. Acquire knowledge and agreement on licensing requirements

17. Collaborating with other stakeholders

16. Improving customer communications

15. Hydrological survey for new boreholes

YEAR 3
Plan and Collaborate

14. _____

13. Revising Financial Sustainability Action Plan

12. Operationalization of the delivery option

11. Maintaining the storage tanks

10. Monitoring the water quality and improving transparency with customers

9. Acquiring an automated billing system

8. Capacity building and training

7. _____

6. Identifying the business model and delivery option according to the WASREB Guidelines

5. Creating public awareness and sensitization

4. Penalizing those with illegal connections

3. Engaging private borehole operator

2. Applying for funds / loans if needed

1. Analysing and planning the optimal way to get to positive cash flow

YEAR 2
Improving Skills and Customer Relations

YEAR 1
Finding Capital to Get Back to Positive Cash Flow

Five-Year Financial Sustainability Action Plan

Sipili Borehole Water User Association

WaterFund
Financing the Water Sector

Aalto-yliopisto
Aalto-universitetet
Aalto University